



## Getinge Financial Services

Helping you acquire the resources you need

# Partnering with you



At Getinge we are proud to be your trusted partner, providing the innovative solutions you rely on and offering financial services that help you acquire the resources you need. With our dedicated Getinge Financial Services (GFS) team, you receive expert financial advisory services that work closely with your sales representatives.

As a total-solutions provider Getinge provides you a mix of broad industry commitment and financial expertise, offering a wide-range of financial solutions for our products including:

- OR Integration and Management Technology
- Surgical Tables and Lights
- Ceiling Supply Units
- Anesthesia Delivery Systems
- Modular Room Systems
- Washer-Disinfectors and Sterilizers
- Daily-use Products and Consumables for CSD

Our strong and long-standing relationships enable us to offer you a wide range of attractive, flexible solutions. Your Getinge sales representative and Financial Services contact will support you from your initial product information request, right through to the closing of your project.

## Acquisition options

**Lease offerings:** pay-to-use (Fair Market Value) and pay-to-own (\$1 out) to avoid a large upfront cash outlay.

**Deferred payments:** delay payments to help with reimbursement lag or budgetary constraints.

**Per procedure offerings:** a usage-based model based on procedural volumes.

**Tailored programs:** we can customize solutions based on your needs; can step payments up or down over time.

**Managed equipment services:** ideal option when you wish to acquire multiple product lines and our full suite of services.

**Getinge Financial Services will partner with you to develop the optimal financing solution to help you acquire the resources you need.**

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